



Minutes General Meeting March 18, 2018  
12206 Osprey Drive Richmond

- 1. Welcome to Serve it Right Meeting and Call to Order Mike Leeper
- 2. Toast by Host Club - VAWA Larry McIntyre with the message of "Embracing Change"
- 3. Approval of Agenda Moved: Colin Nicholson. 2<sup>nd</sup>: Kevin Bramhoff.
- 4. Approval of November 4, 2017 Minutes Moved: Larry McIntyre. 2<sup>nd</sup>: Colin Nicolson

Attendees:

Executive

- |   |  |
|---|--|
| President                                   | Mike Leeper - Vinovan                      |
| Vice President                              | John McMaster - VAWA                       |
| Secretary                                   | Sharon Bierd - Saanich Sommeliers - Absent |
| Treasurer                                   | John Matkovich - Vinovan                   |
| Chief Steward - 2018 Provincial Competition | Mike Leeper - Vinovan                      |
| Past President                              | Axel Kroitzsch - Langley - Absent          |
| National Director                           | Doug Markin - Nanaimo Winemakers - Absent  |
| Director at Large                           | Robert Martino - Absent                    |
| Director at Large                           | Jonathan Klink                             |
| Guild Master                                | Mary Homer - Absent                        |

Appointed Positions:

- |           |  |
|-----------|--|
| Web Site  | John McMaster- VAWA                    |
| Archivist | Robin McNeil Saanich Sommeliers Absent |

Club

Representative

	Voting	Attendee
Belcarra Wine Makers	Joe Kecskes	
Chilliwack Zymurgy	Kevin Bramhoff	
Italvino Wine Club	Absent	
Kamloops WineMaker's Assoc.	Absent	
Langley Fermenters	Glen Meyer	
Nanaimo Winemakers	Absent	
Saanich Sommeliers	Colin Nicholson	
Sunshine Coast	Absent	
VAWA	Clem Joyce	Larry McIntyre, John Read, David Wong
Vintners of Coquitlam	Absent	
Vintners of North Van (Vinovan)	Mike Laanela	
Number of Voting Members	6	



BRITISH COLUMBIA AMATEUR WINEMAKERS ASSOCIATION  
Minutes General Meeting March 18, 2018

*Presidents Report – Mike Leeper*

Welcome and thanks to VAWA and Larry McIntyre for hosting this meeting today and providing the toasting wine. Also thank you to Clem Joyce for providing ferry pickup for Colin Nicholson of Saanich. We have a guest today from Vinovan, Mike Laanela, who recently became a Member at Large and is filling in for Bill Huva, President of Vinovan.

Sharon Bierd, the BCAWA Secretary is rehabilitating her new knee and is unable to attend today. Mike Laanela volunteered to take minutes.

We last met on Nov. 4th some 5.5 months ago. Since then both Saanich and Nanaimo have held successful competitions. Unfortunately Chilliwack decided to cancel their Competition this year and consequently we were not able to hold our BCAWA Meeting on February 24th. However, the Chilliwack Executive has been very busy planning for the future with their Club members such that they had a very impressive turnout for the recent Guild Training session. Chilliwack have assured me that their competition will be held again in 2019.

I have also been in discussions with Kamloops regarding their interest in having both BCAWA and the Guild visit them this year. They have also said that they will be attending the Provincial Competition on May 5th hosted by Vinovan in North Vancouver. Meanwhile we have the VAWA Competition on April 7th followed by the BCAWA AGM and a tasting/dinner/dance.

*Treasurer's report - John Matkovich*

Financial report attached at the end of the minutes.

Comments:

- Cheques for magazine payments are finally all in. It was slow collecting from some.
- Revenues have declined because of last year's decision not to collect dues and there was no revenue generated by the provincial competition.
- Holding BCAWA meetings in homes means a savings of \$350.
- Generally the education budget is not fully spent each year.
- Motion to accept report by John McMaster seconded by Larry McIntyre and passed unanimously.

*Provincial Competition 2018 Chief Stewart's - Mike Leeper , Vinovan*

- Mike and his wife recently recycled several years of past medals from VAWA and Chilliwack by heating them up in the oven to 200 degrees and then peeling off the label and wiping them clean with methyl hydrate. Replacement ribbons are only 90 cents while new medals are \$3 to \$5 depending on how many you order. BCAWA does plan to make a bulk purchase of medals within the next year.
- Judges are being organized for the upcoming May 5 provincial competition hosted by Vinovan. The cut off for entries will be the end of April. Hotel rates are being negotiated and motels will be recommended for those who wish to save money. A silent auction is being organized and members are asked to contribute or make suggestions..



*National Director's report (AWC) - Doug Markin's (absent) notes read by Mike Leeper.*

- Ivan Herbert the Secretary/Treasurer is in the hospital in critical but stable condition. No word on what is wrong with Ivan at this time. John McMaster and John Matkovich have volunteered to assume the duties of AWC secretary and treasurer respectively. I nominated both members to the AWC Executive and the nomination was seconded by Stephen Butt Provincial Director for Alberta Amateur Winemakers.
- The 2018 Amateur Winemakers of Canada Competition will be held Saturday and Sunday August 25th & 26th 2018 at Kingstec Campus of the Nova Scotia Community College in Kentville, Nova Scotia. Entry instructions and regulations will be issued at a later date. Doug & Cathy Markin along with Rick and Mary Homer have volunteered to judge at the AWC competition in Kentville this year. Nova Scotia welcomes the assistance and is looking for a few judges from Ontario as well. Tommy Kucera, Manitoba Provincial Director, has also volunteered to judge at the competition as well. Our fellow judges and winemakers from Nova Scotia are very excited about having other provinces assist with the judging. This will be the first time in long time where we have gotten together to judge wines and discuss winemaking.
- The 2018 Nova Scotia AWC team stated they will organize billeting for the out of Province Judges.
- With Manitoba's Amateur Winemaking organization folding due to lack of membership, future competitions will be hosted by BC, Alberta, Ontario and Nova Scotia.
- John Matkovich notes BCAWA may need to host the nationals next year and asks which club would be prepared to host? More discussion expected on this at the AGM.

*Guild Master's report - Mary Homer (absent) - notes read by Mike Leeper.*

Guild Master report attached at the end of the minutes.

Comments:

- Successful year of training courses. New website is up and running for the guild. Discussion about whether the old link on the BCAWA website links to the new Guild website.
- Discussion about Guild judging of commercial wines.

## Unfinished business.

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Review BCAWA Classes in comparison to AWC Classes. – John McMaster

A review of BCAWA and AWC classes and efforts to identify gaps and increase competitiveness has been undertaken. Clubs were sent a summary document and asked to respond in January. Limited comments were received. Mike Leeper says VINOVAN agrees with most of the proposed changes except changing the varietal restrictions to 95% to meet AWC rules.

Motion: Have a small committee realign classes and make changes to BCAWA classes. The committee will be lead by John McMaster.

Moved: Larry McIntyre Seconded: Clem Joyce. Vote: For:6 Against: 0 Motion Carried



Review changes required to BCAWA under the new Societies Act

Comments:

John McMaster presented a list of proposed changes to bring BCAWA bylaws in line with B.C.'s new Societies Act which came into force at the end of 2016. All the changes were approved in principle (*please see the detailed list at the end of these minutes*) and the changes will be tabled for a vote at the next AGM.

Liability Insurance for BCAWA Clubs

Comments:

Mike Leeper presented an email from Nanaimo Winemakers detailing two options for BCAWA to manage a liability insurance program for all member clubs or for individual clubs to have coverage under a blanket program. Considerable discussion on the merits of liability insurance and the difficulties of having all clubs buy into a provincial program.

Discussion ended with informal resolution for some members to get more legal advice on the proposal for further consideration.

From: **Derrick Leue** <derrickl@prolink.insure>

Date: Mon, Mar 12, 2018 at 11:31 AM

Subject: Re: NANAIMO WINEMAKERS INSURANCE POLICY

To: Doug & Cathy Markin <dcmarkin1978@gmail.com>

Cc: Taylor Edwards <taylore@prolink.insure>

Thanks for your email. I am away on vacation until March 19th; however, I have included Taylor Edwards from our firm on this email because he can start the proposal process for a liability insurance program for the BCAWA with your approval. There are three reasons why a liability insurance program managed directly by the BCAWA for its clubs makes sense:

1. Cost savings for each Club. I am quite certain that the cost per Club will be 20% to 25% lower through a program.
2. Broader Coverage. BCAWA will have greater confidence in the level and type of liability coverage in place to protect each Club. There is a liability exposure for BCAWA when clubs do not have coverage in a effect. A master program will prevent this exposure.
3. Simple and efficient process for the Clubs. We all understand the time constraints and challenges volunteer organizations face. A master program controlled by the BCAWA will make things easier for your clubs and give BCAWA confidence that coverage is in place.

There are two program options to consider:

1. One Master Commercial General Liability policy covering BCAWA and all clubs:  
A) more cost effective.



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- B) BCAWA and the clubs share the amount of coverage in the policy. We recommend at least \$5 million of coverage for the year for all clubs. You should likely consider \$10 Million of coverage.
- C) \$5 million of coverage will be approximately \$6,000 to \$8,000 under this option #1.

2. Program With Each Club Receiving Their Own Commercial General Liability policy. The insurer will require that each Club participate in the program.

A) this option is more expensive for each Club vs. Option 1; however, each Club receives their own policy with their own limit of liability.

B) This option will require some administrative work from BCAWA because the insurer will need to receive all liability insurance applications from the clubs at the same time from BCAWA.

C) \$2 million of coverage for each Club will be approximately \$800 to \$1,000 per policy per year. Clubs may wish to consider \$5 million of coverage per policy. \$5 million of coverage would be \$1,100 to \$1,500 per policy per club.

Please let Taylor know if you are interested in appointing our firm to propose a program for BCAWA and it's clubs.

Thanks again.

Derrick

2017 Update of BCAWA Handbook and Competition Classes – John Matkovic

Comments:

Still work to be done in coming month and John will liase with Rick Homer and Sharon Bierd.

Potential for a new Okanagan BCAWA Club in 2018 – Mike Leeper

Comments:

No response from other clubs. Mike Leeper will liaise with Kamloops to help them organize themselves and run educational programs, but effort for new Okanagan club will be put on hold.

BCAWA Club Crush for 2018 - Mike Leeper.

Comments:

- Response from clubs has been dismal with some saying they would not participate.
- Mike Leeper proposed to have BCAWA club crush only every two years. Counter proposal from the table to go forward with Syrah this year.
- Larry McIntyre nominated to seek a supplier and price for BCAWA that would be better than retail prices for members.
- Last year at the first provincial crush 45 drums of Zinfandel were ordered.

Wine Maker Magazine – John McMaster

Comments:

Winemaker Magazine is asking for an ad on the BCAWA website. Revenue from subscriptions would be split 50/50. He got no response to his email reply and it is suspected the effort was dropped after the magazine's intern left. This item is considered closed



## New Business

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Silver pin - nominations due March 31, 2018 to John Matkovich.

### Transportation Logistics of Wine to Competitions – Larry McIntrye

Larry raised concerns about logistics of transporting competition wines to and from events on the island, particularly when there are only a handful. Mike Leeper noted there are also costs for holding BCAWA meetings on the island. Issue put over for discussion at AGM.

### BCAWA Elections – Mike Leeper

Mike Leeper noted BCAWA elections are coming up and he will not be running for president again. Axel Kroitzch is the nominating committee. John McMaster indicated a desire to run for president. John Matkovich would stand again for treasurer. Kevin Bramhoff expressed interest in running for VP. Sharon (absent) was proposed as secretary again.

Next meeting

Date: May 5, 2018

Location: Gloria Dei Church, North Vancouver.

Time: 2:00 pm

Meeting Adjourned



Treasurers Report March, 2018

British Columbia Amateur Winemakers Association			
Treasurers Report March 18, 2018			
Cash Balance as at May 1, 2017		\$ 12,475.00	
Inventory May 1, 2017		\$ 2,100.00	
Total Cash/Inventory May 1, 2017		\$ 14,575.00	
<b>Budget Forecast 2017/18 Fiscal Year</b>			
<b>Forecasted Revenues 2017/18</b>	<b>Budget</b>	<b>Actual</b>	<b>Balance</b>
<b>Returned Funds</b>			
Competition Medals 2017	\$ 612.50	\$ 612.50	\$ -
Total Returned Funds	\$ 612.50	\$ 612.50	\$ -
<b>General Revenue</b>			
Wine Magazine subscriptions	\$ 2,219.00	\$ 1,510.00	\$ 709.00
Club dues	\$ -		\$ -
Competition Share 2017	\$ -		\$ -
Miscellaneous	\$ 5.00	\$ 1.00	\$ 4.00
Total General Revenue 2017/18	\$ 2,224.00	\$ 1,511.00	\$ 4.00
<b>Total Operating Revenues</b>	<b>\$ 2,836.50</b>	<b>\$ 2,123.50</b>	<b>-\$ 713.00</b>
<b>Forecasted Expenses 2017/18</b>			
	<b>Expense</b>		<b>Balance</b>
Ferry/Travel	\$ 200.00	\$ 145.60	\$ 54.40
Secretarial	\$ 100.00	\$ 54.00	\$ 46.00
Web Site Maintenance	\$ 353.33	\$ 353.33	\$ -
Wine Magazine Payment		\$ 2,219.00	
Meeting Rentals	\$ 600.00	\$ 326.42	\$ 273.58
Teleconferencing	\$ 400.00		\$ 400.00
Filing Fees (2018)	\$ 25.00	\$ 25.00	\$ -
AWC Entries	\$ 347.60	\$ 347.60	\$ -
Club Education program allocation	\$ 1,000.00	\$ 1,042.07	-\$ 42.07
Miscellaneous	\$ 100.00	\$ 223.60	-\$ 123.60
<b>Total Operating Expenses</b>	<b>\$ 3,125.93</b>	<b>\$ 4,736.62</b>	<b>-\$ 1,610.69</b>
Budgeted Operating Revenue 2017/18	-\$ 289.43	-\$ 2,613.12	
Cash Available May 1, 2018	\$ 12,475.00		
Budgeted Cash Balance Apr 30, 2018	\$ 12,185.57		
Actual Cash Balance March 19 2018		\$ 9,861.88	
<b>MEDALINVENTORY NOV 2017</b>			
	<b>BCAWA</b>	<b>Prov 2018</b>	
GOLD	5	50	
SILVER	100	100	
BRONZE	300	40	



REPORT FROM GUILD MASTER MARY HOMER  
BC GUILD OF WINE JUDGES MARCH 18, 2018

**MONTHLY TASTINGS:**

We have had a very successful year of monthly tastings which have included mini education sessions each month in addition to the monthly Presentation Notes provided to our members. We have enjoyed very informative presentation notes and interesting flights of wines prepared by trainees from each Chapter, while being mentored by senior Judges. My thanks to the 3 Chapter Stewards: James Waring in Nanaimo, Sam Hauck on the Mainland, and Colin Nicholson in Victoria. As well, my thanks to those members that volunteered to prepare presentations and/or mentor those preparing presentations

There remain 3 more monthly tastings to be followed by our AGM on June 10 which will take place in Victoria this year.

**WEBSITE:**

Thanks to Sam Hauck his newly-created website is now up and running. Sam has indicated that it will continue to evolve as materials become available. Thank you, Sam, for your efforts.

**WINE JUDGE CERTIFICATION COURSE:**

Rick Homer and Axel Kroitzsch have now completed the inaugural Wine Judge Certification course. Rick and Axel were assisted by Doug Markin and Sam Hauck. Rick Homer offered the course on Vancouver Island to 14 trainees from Victoria and Nanaimo and Axel Kroitzsch offered the course on the Lower Mainland to 12 trainees from the Lower Mainland and Chilliwack.

After attending 8 full-day training sessions, participating in numerous tastings, having written 7 quizzes and a final exam (all taking place from January 6 to March 11), I am pleased to report that 22 of the 24 participants successfully completed the course and are now certified as new wine judges (without portfolios). They will now be required to attend monthly tastings with a view to assembling a portfolio of wine classes in which they would be qualified.

We requested (and received) feedback from the participants. As the Guild Educator, Rick Homer, will be reviewing such feedback with a view to further improving the education course for future offerings.

Our sincere thanks Rick Homer, Axel Kroitzsch, Doug Markin and Sam Hauck for their time, energy and effort in supporting the further education of our members.

**GROWTH IN THE BC GUILD OF WINE JUDGES:**

The recently offered Wine Judge Certification course has resulted in a number of new Guild members for Chapters on the island and on the Mainland. Also, a number of members from the Chilliwack Wine Club attended the Wine Judge Certification course. While each of them did complete the course successfully, there is insufficient interest at this time to start up a fourth Chapter of the BC Guild of Wine Judges. However, as a Guild, we will be looking at ways in which we can support these new judges from Chilliwack and provide them with the opportunity to develop their wine portfolios.

**BCAWA MEMBER CLUBS:**

The BC Guild of Wine Judges was originally created to support the BC Amateur Winemakers' Association and we, as an organization, continue in this pursuit. This, however, does not limit our members from participating in competitions outside of the BCAWA.

Recently we were made aware that a BCAWA member club, Kamloops Wine Club, has been in touch requesting a visit from BCAWA and the BC Guild of Wine Judges at some point during this year. As Guild Master I will be exploring with the BCAWA President ways in which we can support this request.

**COMMERCIAL WINE COMPETITION:**

Our Past Guild Master, Dave Ewen, has advised that plans for a commercial wine competition in the BC fruit wine industry has been put on hold for the time being. He will keep us updated regarding any movement on this topic. Thank you, Dave, for your efforts on this special project.

**IN CLOSING:**

It has been a very busy year and we are interested to see what the next Guild year will bring. Until then, I will . . .

Keep 'pressing' on, **Mary Homer**  
Guild Master - BC Guild of Wine Judges Tel:250 384 7898 E-mail:[MaryinVictoria@shaw.ca](mailto:MaryinVictoria@shaw.ca)





# Changes to BCAWA Bylaws approved in Principal March 2018

- (h) → "special resolution" means a resolution passed in general meeting by a majority of not less than ~~75%~~ 2/3 of the votes of those members of the Association who, being entitled to do so, vote in person. *JM John McMaster The Societies Act recommends reducing the approval threshold for special resolutions to 2/3.*
- 2.3 → To receive membership as a club in the association the following requirements must be met:
- (a) → A request in writing must be sent to the association requesting membership.
  - (b) → The association shall provide a membership application form plus a copy of the associations constitution and by-laws for the applicant to review.
  - (c) → The completed application must be returned to the association for approval.
  - (d) → The new club must have a minimum of six members when applying.
  - (e) → ~~No more than 50% of the members in the new club can belong to an existing BCAWA club.~~ *JM John McMaster Do we want to keep this provision? I doubt it's of any practical use.*
- 3.7 → At each annual general meeting an election will take place to elect the following directors: ~~a~~ President, Vice-President, Secretary, Treasurer, ~~Chief Steward, a~~ National Director, and two Directors-at-Large. These directors, together with the Immediate Past President, ~~and the~~ Guild Representative named by the B.C. Guild of Wine Judges ~~and the Chief Steward named by the member club hosting the next Provincial Competition~~ shall comprise the executive. *JM John McMaster We don't elect the Chief Steward. The Chief Steward is named by the club hosting the next Provincial Competition.*
- 6.10 → ~~A director who may be temporarily absent from British Columbia may send or deliver to the address of the Association a waiver of notice of any meeting of the directors and may, at any time, withdraw the waiver, and until the waiver is withdrawn~~
- (a) → ~~No notice of meetings shall be sent to that director, and~~
  - (b) → ~~Any and all~~ meetings of the directors of the Association, notice of which has not been given to that directors shall, if a quorum of directors is present, be valid and effective. *JM John McMaster Remove 6.10 entirely.*
- 7.2 → The Immediate Past President shall:
- (a) → ~~Act as correspondent to the GRAPEVINE~~ *remove*
- PART-11 → GENERAL \*\*\*Delete this in final — here to maintain old numbering\*\*\*** *JM John McMaster Delete section 11.*
- 11.1 → ~~Club invitational competitions and their dates submitted to and approved by the directors shall be publicized as "sanctioned competitions"~~ *remove*
- 11.2 → ~~It is recommended that clubs inform participants of the results of sanctioned competitions within one week following the judging.~~
- PART-13 → BORROWING** *JM John McMaster Major change: no longer allow directors to borrow money or issue debentures.*
- 13.1 → ~~The directors shall not have any authority to borrow money or issue debentures.~~ *approve*
- 13.2 → ~~In order to carry out the purposes of the association, the directors may, on behalf of and in the name of the Association, raise or secure the payment or repayment of money in the manner they decide, and, in particular but without limiting the foregoing, by the issue of debentures.~~ *JM John McMaster Delete this.*
- 13.3 → ~~No debenture shall be issued without the sanction of a special resolution.~~
- 13.4 → ~~The members may by special resolution restrict the borrowing powers of the directors, but a restriction imposed expires at the next annual general meeting.~~
- 14.1 → ~~Notice of the date, time and location of a general meeting must be sent to every member of the Association at least 7 days before the meeting, and not more than 60 days before the meeting. Notice is deemed to have been sent if:~~ *JM John McMaster New wording — only email / website notification.*
- (a) → ~~notice of the date, time and location of the meeting has been sent to every member of the Association who has provided an email address to the Association, by email to that email address, and~~ *approve*
  - (b) → ~~notice of the date, time and location of the meeting is posted throughout the period commencing at least 7 days before the meeting on a website that is maintained by or on behalf of the Association and is accessible to all members of the Association.~~